

PROPOSAL NO.: BTC-2026-RFP-004
 PROJECT NAME / LOCATION: Campus Center Signage
 BY / DATE: Melisa Nelson
 PREVAILING WAGE REQUIREMENT: Yes

Lowest bid

TOTAL BASE BID INFO			New Image Creative		Plumb Signs Inc		Ramsay Signs		Rixir Systems		Signs Plus	
Qty	UOM	ITEM	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
25	EA	Blade signs to be circular non-illuminated	\$ 1,680.00	\$ 42,000.00	\$ 1,090.77	\$ 27,269.23	\$ -	\$ -	\$ -	\$ -	\$ 679.00	\$ 16,975.00
25	EA	Blade sign install	\$ 560.00	\$ 14,000.00	\$ 167.26	\$ 4,181.54	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
6	EA	Elevator Directories, vinyl	\$ 980.00	\$ 5,880.00	\$ 319.00	\$ 1,914.00	\$ -	\$ -	\$ -	\$ -	\$ 598.00	\$ 3,588.00
6	EA	Elevator Directories, vinyl install	\$ 460.00	\$ 2,760.00	\$ 172.80	\$ 1,036.80	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	EA	Main Stairwell Directories, vinyl	\$ 1,380.00	\$ 2,760.00	\$ 459.68	\$ 919.35	\$ -	\$ -	\$ -	\$ -	\$ 704.00	\$ 1,408.00
2	EA	Main Stairwell Directories, vinyl install	\$ 840.00	\$ 1,680.00	\$ 265.85	\$ 531.69	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	EA	Stairwell 1st Floor, vinyl	\$ 425.00	\$ 850.00	\$ 194.51	\$ 389.02	\$ -	\$ -	\$ -	\$ -	\$ 193.00	\$ 386.00
2	EA	Stairwell 1st Floor, vinyl install	\$ 340.00	\$ 680.00	\$ 87.73	\$ 175.45	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	EA	Stairwell 2nd Floor, vinyl	\$ 425.00	\$ 850.00	\$ 194.51	\$ 389.02	\$ -	\$ -	\$ -	\$ -	\$ 193.00	\$ 386.00
2	EA	Stairwell 2nd Floor, vinyl install	\$ 340.00	\$ 680.00	\$ 87.73	\$ 175.45	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
9	EA	Storefront Department Name, vinyl	\$ 386.00	\$ 3,474.00	\$ 422.89	\$ 3,806.03	\$ -	\$ -	\$ -	\$ -	\$ 208.00	\$ 1,872.00
9	EA	Storefront Department Name, vinyl install	\$ 185.00	\$ 1,665.00	\$ 265.85	\$ 2,392.62	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1	EA	Window privacy frosting ASBTC (3)	\$ 1,250.00	\$ 1,250.00	\$ 1,979.22	\$ 1,979.22	\$ -	\$ -	\$ -	\$ -	\$ 1,104.00	\$ 1,104.00
1	EA	Window privacy frosting ASBTC install	\$ 675.00	\$ 675.00	\$ 1,505.35	\$ 1,505.35	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2	EA	Exterior Building ID and address letters	\$ 1,870.00	\$ 3,740.00	\$ 1,564.48	\$ 3,128.95	\$ -	\$ -	\$ -	\$ -	\$ 905.00	\$ 1,810.00
2	EA	Exterior Building ID and address letters install	\$ 850.00	\$ 1,700.00	\$ 398.77	\$ 797.54	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1	EA	ADMIN and OM	\$ 3,200.00	\$ 3,200.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1	EA	Prevailing Wage adjustment or install	\$ 3,600.00	\$ 3,600.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1	EA	Shop drawings and samples (discounted off contract if used)	\$ 3,400.00	\$ 3,400.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1	EA	Mobilization and packaging	\$ 1,200.00	\$ 1,200.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
1	EA	Survey	\$ 1,500.00	\$ 1,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
		Subtotal		\$ 97,544.00		\$ 50,591.26	\$ -	\$ 41,410.00	\$ -	\$ 30,148.75	\$ -	\$ 27,529.00
9.1%		SALES TAX		\$ 8,876.50	\$ -	\$ 4,603.80	\$ -	\$ 3,768.31	\$ 30,148.75	\$ 2,743.54	\$ 27,529.00	\$ 2,505.14
		TOTAL BASE BID		\$ 106,420.50	\$ 55,195.06	\$ 45,178.31	\$ 32,892.29	\$ 30,034.14				

BIDDER RESPONSIBILITY/RESPONSIVE CHECK					
Office Address	Bellevue, WA	Tacoma, WA	Portland, OR or Tukwila, WA	Battle Ground, WA	Bellingham, WA
Bid Form completed?	Yes	Yes	Yes	Yes	Yes
Attachment B WIPHE Completed and Signed?	Yes	Yes	Yes	Yes	Yes
Addenda Acknowledged?	Yes	Yes	Yes	Yes	Yes
Attachment D Bidder Certification completed and signed?	Yes	Yes	Yes	Yes	Yes
OMWBE, Small Business, Veteran Certified?	SBE	No	No	Mini Business (although they marked No)	SBE
W9 Provided	Yes	Yes	Yes	Yes	Yes
Physical Samples Provided?	No	Yes	No	No	Yes
References Provided?	Yes	Yes	Yes	Yes	Yes
Attachment E - Offer & Award Contract completed & signed?	Yes	Yes	Yes	Yes	Yes
Contractor Unified Business Identifier (UBI)	602 339 833	600 455 295	409 002 126	603 337 324	602 475 651
Registered with WA Dept. of Revenue	Yes	Yes	Yes	Yes	Yes
Contractor Debarred? (check L&I site)	No	No	No	No	No
On Strike List? (check L&I site)	No	No	No	No	No
Disqualified from bidding? (check L&I site)	No	No	No	No	No
Industrial Insurance Coverage? (check L&I site for workers compensation acct.)	Yes	Yes	Yes	Yes	Yes

RECOMMENDATION FOR AWARD:
 Signs Plus

REASON FOR AWARD:
 Lowest cost bid

APPROVALS:

Chad Stiteler, VP Admin Services 3/31/2026
 VP / DATE

Melisa Nelson, Director of Purchasing 3/31/2026
 PROCUREMENT COORDINATOR / DATE

Pref ID	Preferred	Max Points	New Image				Plumb Signs				Ramsay Signs				Rixir			Signs Plus				
			Eval 1	Eval 2	Eval 3	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval Avg.	Eval 1	Eval 2	Eval 3	Eval Avg.
1	Product quality, capacity, customer support	20	19	20	10	16.33	18	19	10	15.67	18	20	10	16.00	1	0	5	2.00	18	20	20	19.33
3	Firm and Key Individuals Experience	20	19	19	15	17.67	20	20	10	16.67	20	20	15	18.33	1	0	5	2.00	19	20	15	18.00
4	Higher Education Experience	4	0	0	0	0.00	4	4	3	3.67	4	4	2	3.33	0	0	0	0.00	4	4	4	4.00
5	Washington State Procurement Priorities and Preferences	6	3.5	3.5	3.5	3.50	1	1	1	1.00	1	1	1	1.00	3.5	3.5	3.5	3.50	3.5	3.5	3.5	3.50
N/A	Overall Score	50	41.5	42.5	28.5	37.5	43	44	24	37	43	45	28	38.66667	5.5	3.5	13.5	7.5	44.5	47.5	42.5	44.83333
N/A	Total Points					37.5				37				38.66667				7.5				44.83333

Cost Factor	New Image	Plumb	Ramsay	Rixir	Signs Plus
	97544	50591	41410	30149	27529
Overall Score (max. points)	14	27	33	46	50

$$\frac{\text{Lowest Cost}}{\text{Cost Being Evaluated}} \times \text{maximum points available} = \text{awarded points}$$

Bidder Name	Preferred (pts.)	Cost (pts.)	Total Score (pts)	Percentage based on max points
New Image	37.50	14.00	51.50	52%
Plumb Signs	37.00	27.00	64.00	64%
Ramsay Signs	38.67	33.00	71.67	72%
Rixir	7.50	46.00	53.50	54%
Sign Plus	44.83	50.00	94.83	95%